



# 5 Reasons Why Your Healthcare Facility Should Use SURE-SCOPE

The Medical Device Challenge



With the rising cost of health care in the spotlight, medical facilities need to utilize the most cost-effective and practical tools available. Learn why SURE-SCOPE is the right choice for your facility.

The debate rages on in the medical community about whether a single-use laryngoscope is a more practical and cost-efficient option. For example, studies show that even with disinfection, reusable handles and blades carry bacteria. Hospitals are facing scrutiny over cross-contamination issues and the increase in nosocomial infections. Consider five reasons why **obp**'s SURE-SCOPE presents a better alternative.

## 1. Cost per Intubation

A 2012 report from the Healthcare Cost and Utilization Project listed intubation as a concern for escalating medical costs. The average cost of a reusable laryngoscope is \$27.40 per intubation, according to a study conducted by Southeast Health. Reusable devices require the facility to stock handles and/or blades. Add to that the cost of reprocessing the units and powering the light source.

The one-piece design of SURE-SCOPE eliminates the need for additional parts and components like disposable blades or replacement bulbs. SURE-SCOPE comes with an integrated LED light source, so there is no need for recharging units or spare batteries. The entire device is single-use; the facility incurs no additional reprocessing expenses. Medical facilities can cut their cost per intubation to under \$10 dollars.

## 2. Elimination of Cross-Contamination

Cross-contamination is a trending topic in the health care industry and for good reason. The Centers

for Disease Control and Prevention reported that 1 in every 25 patients will develop a healthcare associated infection. There are an estimated 722,000 HAIs each year, 75,000 of them fatal.

Laryngoscope handles are a growing concern. A 2009 study published in *Anesthesia & Analgesia* found 75 percent of laryngoscope handles tested positive for bacteria. Even following mandates for cleaning and disinfecting leaves pathogens that can transfer from one patient to the next.

SURE-SCOPE comes packed sterile, and the entire device is single-use – one patient, one use. SURE-SCOPE helps eliminate the risk of cross-contamination.

## 3. Revolutionary One-Piece Design

SURE-SCOPE's innovative one-piece design eliminates the risk of corrosion at the contact point which could reduce the strength and reliability of the light source. This is a common problem for reusable handles/light sources exposed to rigorous disinfection and harsh chemicals.

SURE-SCOPE's revolutionary reinforced nylon material maintains blade integrity, as well. Each SURE-SCOPE blade is validated to support over 40 lbs of blade force, four times higher than intubation requirements. This benefit means physicians can trust that SURE-SCOPE blades will not bend or break during an intubation.

## 4. Efficient One-Piece Design Saves Time

Other laryngoscope systems require assembly and testing prior to each use. Attachment of a disposable blade and verification of the light source are necessary before every intubation. Using SURE-SCOPE is a time saver. Just open the package, and SURE-SCOPE is ready to go.

Once the intubation is complete, it takes time to break the laryngoscope down for reprocessing or storage. In emergency care situations, seconds matter. Each SURE-SCOPE is entirely single-use. After the procedure, simply dispose of the device in accordance with the hospital's medical waste policy. SURE-SCOPE is an asset when time is critical.

## 5. Integrated LED Light Source

Reusable light sources burn through batteries and/or require periodic charging. They are often dim, making intubations harder. The cleaning and disinfecting process corrodes the contact points, which can cause the light to flicker or fail in the middle of an intubation.

Each SURE-SCOPE comes with an integrated ultra bright LED light source. Its high-powered illumination works without generating any damaging heat. The units use alkaline chemistry, which doesn't require any toxins or heavy metal, to power the light. There is no need to pay for a rechargeable system or buy replacement batteries because the entire unit is single-use, including the LED light source.



## Conclusion

With the rising cost of health care in the spotlight, medical facilities need to utilize the most cost effective and practical tools available. SURE-SCOPE offers savings and construction that is more efficient and eliminates cross-contamination issues found with laryngoscopes that require reusable parts and components. Add a targeted light source that improves visualization and the ergonomic design for comfort, and it should be clear why **obp's** SURE-SCOPE is a better alternative for your facility.